

20 Years of Helping Families Achieve Their Financial Goals



Paul Bowolin is the third generation of his family to live in Nelson, B.C. He and his wife Agnez are the owners of Nelson Family Financial Services—formerly Money Concepts. Paul said, “We’re excited to celebrate the 20th anniversary of helping people achieve their financial goals.

Our dealer, Investia Financial Services Inc., gave each office the opportunity of creating their own business names. We took our time coming up with a name we liked, and we think Nelson Family Financial Services better reflects our relationships with the families we help”.

Paul always enjoys helping people. He likes getting to know their stories—learning about their past and about their hopes for the future. He feels particularly good about helping people to reach their goals and to achieve financial freedom.

“Close relationships are formed with us, because there’s a special level of trust that is built when you talk about money,” said Paul. “Everything comes out when we have our chats, and it leads to the creation of a relationship.” As a result, some of Family Financial’s clients have been with the business for over 20 years.

Paul was careful to note that the information entrusted to him is treated with the utmost respect and confidentiality—including the information disclosed in the complimentary financial reviews available for everyone. Paul can advise you on your investments, personal insurance and banking needs.

“Everyone has a story,” he said, “and they’re all interesting. Every day my work brings me something different—a different task, a different challenge and a different plan to fit the story. I appreciate that and enjoy it.”

Paul Bowolin

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